



-- *Spotlight Seminar* --

“Succeeding on Your Prevailing Wage Project”



Keystone Chapter

Wednesday, May 11, 2011

8:00 a.m. – 9:30 a.m. at ABC Keystone

Effectively bid prevailing wage projects and manage your manpower.

Public work projects are here to stay. In this tough economic climate those companies that remain the most flexible will be those that are the most successful. This seminar will cover everything from bidding prevailing wage projects more effectively to managing your manpower once you are awarded the bid.

Learn how to:

- **Reduce your bid rate by 25%.**
- **Increase profits.**
- **Retain your best employees.**
- **Increase your employees’ benefits and take home pay without increasing your bottom line.**
- **Provide peace of mind to your employees during slow times.**
- **Utilize a more flexible workforce.**

PRESENTORS:

Gale McLean, PHR is owner of Contractor Benefits Group. She is a certified human resource professional with 20 years of experience in the construction industry.

Travis Whisenant represents Synergy Employment Group, which has over 20 years of staffing experience and is a member of the American Staffing Association.

This seminar is part of the “Economic Survival Guide” series.



Included with Your Membership – Registration is Required! (Walk-Ins Discouraged)

Reservations/Cancellations due Wednesday, May 4. Includes light breakfast.

Type or legibly print.

Firm Name: _____ Firm Phone: (____) _____

Contact Name: _____ Firm Fax: (____) _____

Participant Name: _____ email: _____

Title: _____

Participant Name: _____ email: _____

Title: _____

TOTAL PARTICIPANTS: _____

Call Jo Ann at 717.653.8106 / **FX:** 717.653.6431 / **Mail:** ABC Keystone, 135 Shellyland Road, Manheim, PA 17545

Due by Wednesday, May 4, 2011.